



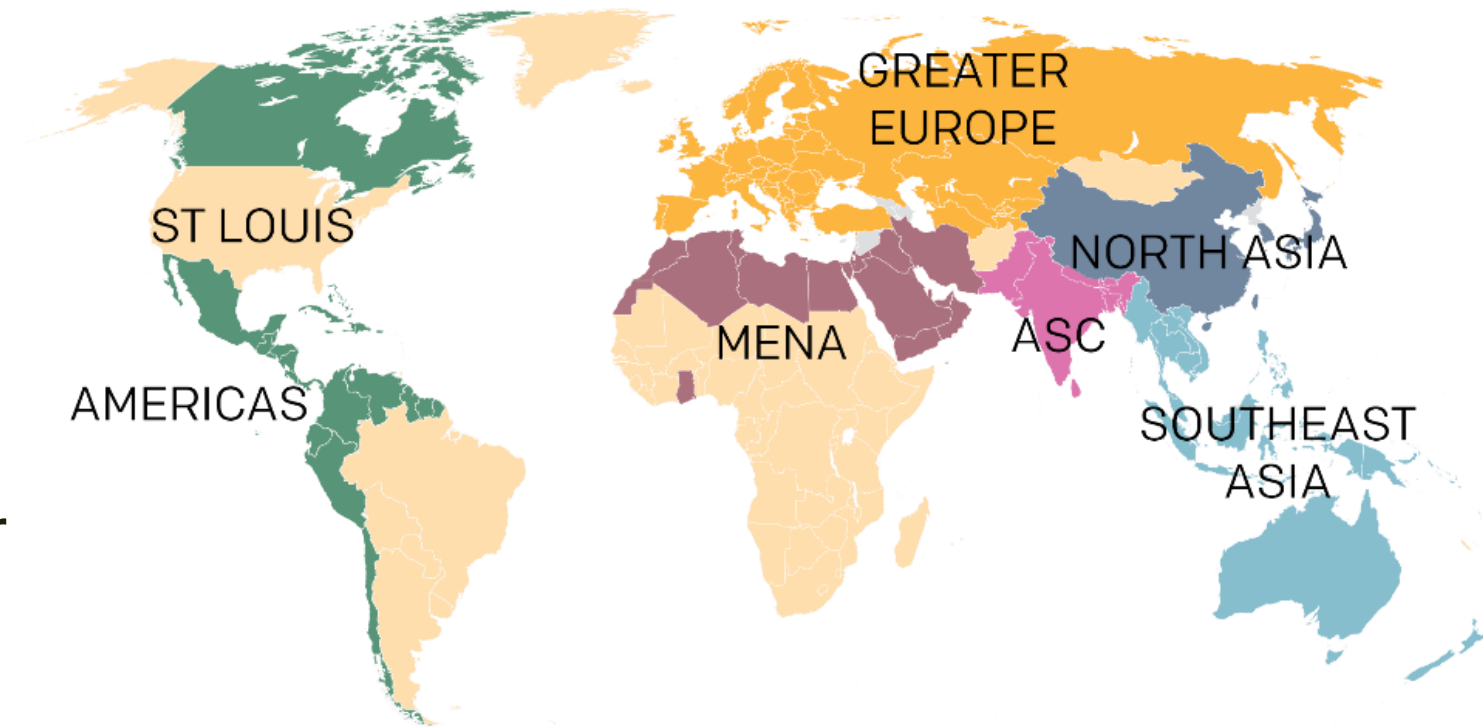
Building Partnerships across the Soybean / Food Supply Chain

**Timothy Loh, Regional Director
U.S. Soybean Export Council**

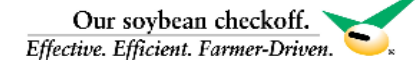
U.S. SOY FOR A GROWING WORLD

U.S. Soybean Export Council

- Funded by national soybean farmers checkoff program and the U.S. Department of Agriculture – Foreign Agriculture Service (USDA-FAS)
- Operating in over 70 countries with approximately 130 staff and contractors servicing major markets
- Non-profit trade association with over 100 member companies
- Founded in 2005 building on 50 years on U.S. soy farmer international Investments thru American Soybean Association (ASA)







The Alliance for Sustainable Agriculture



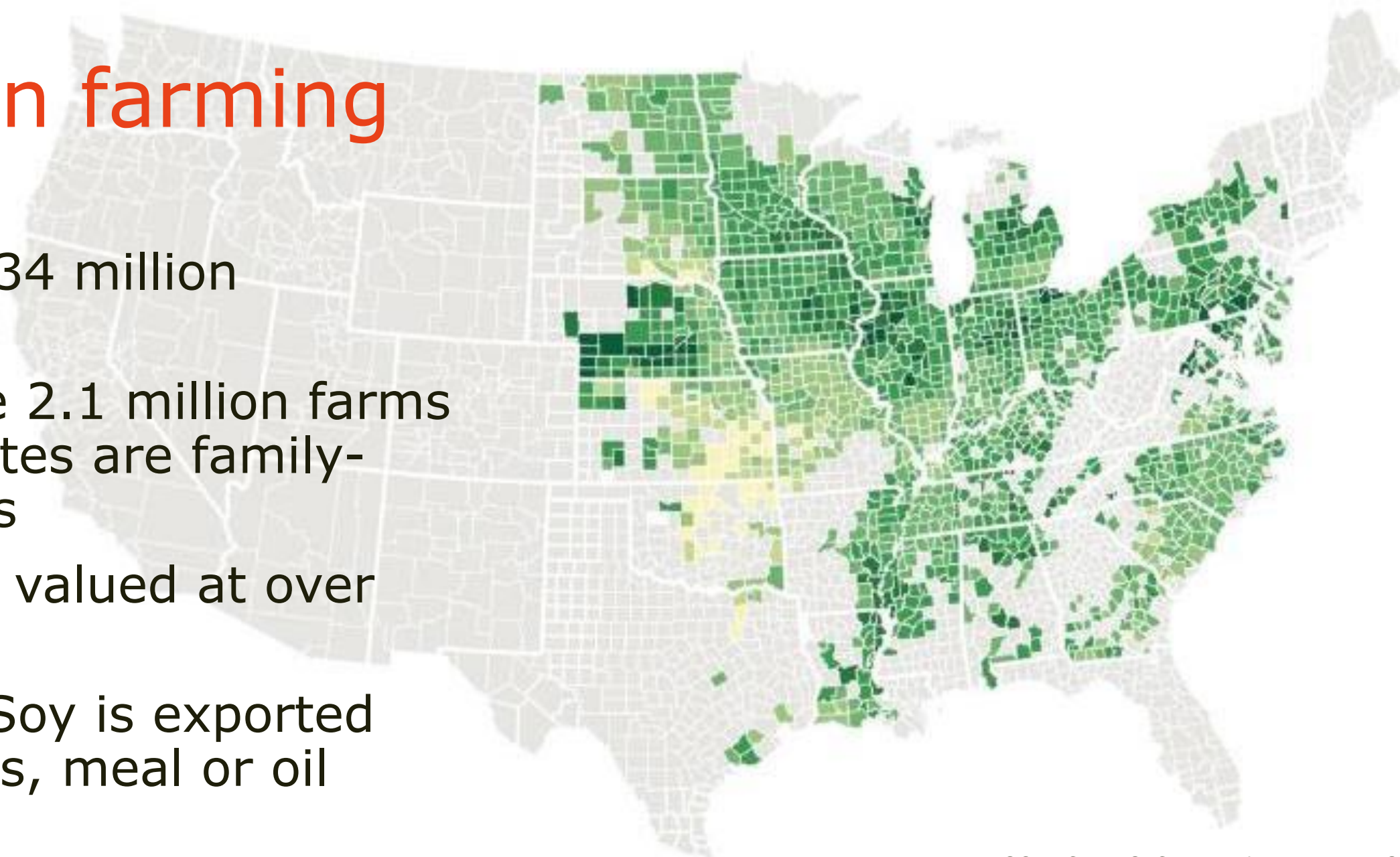
Good Governance, Partnerships and Agricultural Productivity

**Sustainability and U.S. Soybean
producers commitment**



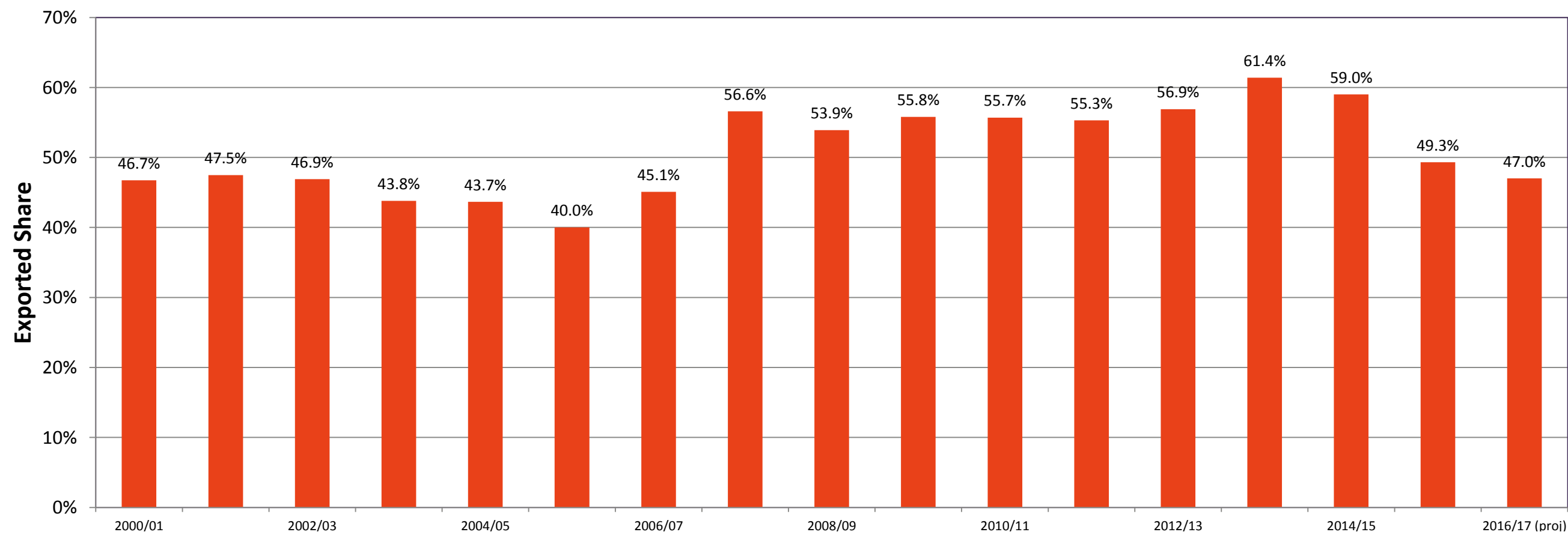
U.S. Soybean farming

- We grow soy on 34 million hectares of land
- 97 percent of the 2.1 million farms in the United States are family-owned operations
- U.S. Soy exports valued at over \$30 billion
- 55-60% of U.S. Soy is exported annually as beans, meal or oil



SOURCE: U.S. Census of Agriculture, USDA

Share of U.S. soybean production exported



SOURCE USDA

USDA commitment to conservation



Ag conservation improvement for over 80 years

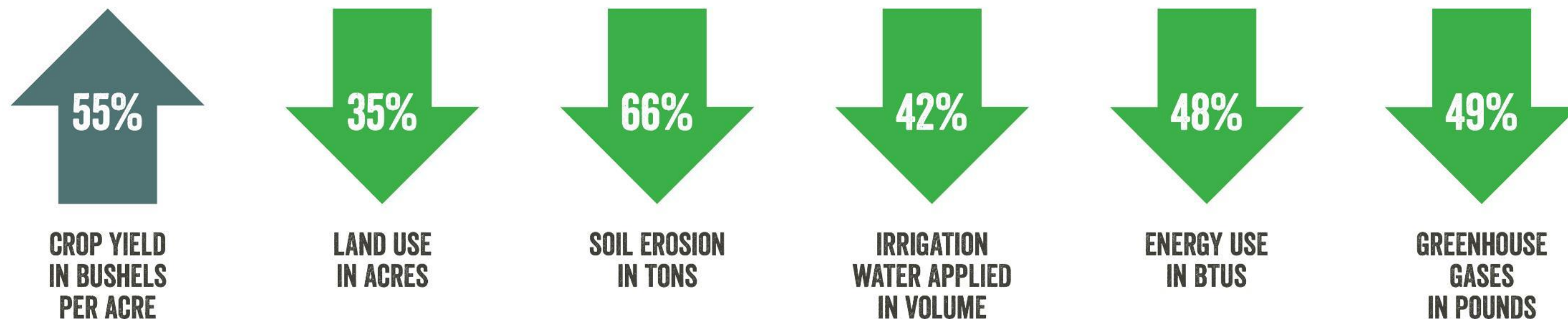
- USDA invests significantly in conservation programs with over 12,000 employees in conservation and compliance. *\$57.6 billion dollars will be spent from 2014-2023 on conservation.*
- USDA has conservation offices in over 2,200 locations including almost every county in the U.S.
- USDA surveys farmers and provides production and Environmental metrics
- 1985 Farm Bill greatly increased focus on farm conservation



SOURCE 2014 Farm Bill, USDA

Reduction in resource impacts to produce soybeans

PERCENT CHANGE 1980-2011



INDEX OF PER BUSHEL RESOURCE IMPACTS TO PRODUCE SOYBEANS, UNITED STATES, 1980-2011

SOURCE: National Indicators Report, FTM

For U.S. soybean farmers, continuously improving upon sustainable practices is not just an 80-year heritage, it's a vision for feeding a growing population while minimizing the impact on the environment.

SOY.ORG

U.S. SOY FOR A GROWING WORLD



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